

LORO PIANA SUPPLIER PORTAL REGISTRATION MANUAL

SEPTEMBER, 2023 - VERSION 4



The Loro Piana Supplier Portal represents the main Vendor Relationship Management tool, whose purpose is, among others, to guide Suppliers registration and qualification through a dedicated platform.

The Portal simplifies the interaction and strengthens the relationship with Loro Piana, as well as optimizes and integrates **Procurement processes**, ensuring their transparency.

The benefits are significant and immediate:

- ★ Unique online access point
- 24/7
- Q Transparency, organization and simplification of Qualification processes
- **♦** Quick access and information and documents flow
- Free
- User friendly



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Receiving an **e-mail**with login credentials
(please check your junk
mail)



Log in to the Loro Piana Supplier Portal





By clicking on the link enclosed in the email, you can access the Portal homepage.

To login, click on **Private Area** and enter your username and password.



To access the Portal, please declare the acceptance of the following documents.

1. General Terms And Conditions For Participation In Events Conducted Through the Portal

GENERAL TERMS AND CONDITIONS FOR PARTICIPATION IN EVENTS CONDUCTED THROUGH THE PURCHASE PORTAL OF LORO PIANA THE DOCUMENT IS NOT RELATED TO THE PURCHASE CONDITIONS/CONTRACT WITH LORO PIANA AND ITS CONTROLLED COMPANIES, BUT JUST FOR THE USE
OF THIS PORTAL

- 1. INTRODUCTION
- 1.1 Loro Piana S.p.A., headquartered in Quarona (VC), Corso Rolandi 10, VAT number 01611400027, is the owner of the purchase portal "Purchase Portal of Loro Piana" (the Portal).
- 1.2 Loro Piana operates the Portal as a buyer (the Buyer or Loro Piana).
- SCOPE
- 2.1 The scope of this agreement (the General Conditions) is to define the terms and conditions under which certain parties, operating within the range of their own business, institutional or professional activities (the Supplier or the Suppliers), can take part as suppliers, when invited, in request for quotation as well as other events (the Events), organized by the Buyer, through BravoSolution's Technological Platform (the Platform), featuring proprietary hardware and software.
- 2.2 The participation and the implementation of Events shall be governed by the "General Terms and Condition" and the Participation Regulation governing participation in Requests for Quotation and all other Events performed through the Purchase Portal of Loro Piana" (the Regulation) (hereinafter Conditions and Regulation).
- 3. REGISTRATION TO THE PORTAL PARTICIPATION IN EVENTS
- 3.1 The mandatory condition for utilizing the Platform is registration and qualification to the Portal. To this end, the Supplier shall communicate, in a truthful and proper fashion, all personal information and any other details deemed necessary or useful by the Buyer for identifying the Supplier (the Registration Data).
- 3.2 Upon registration, the Supplier shall choose one or more identification code(s) (User Id) and be awarded one or more Password(s) (Password(s)). The registration shall be deemed completed upon the Buyer activating the Password and User ID.
- 3.3 Hear ID and Daceward are ctrictly necessal and non-transferable. The Synniler shall pledge not to disclose them to third parties and to store and seferalized them with the utmost care. The

Download the document

I have read and accepted the contents of the document

The Supplier hereby acknowledges subsequent to careful reading to specifically accept the provisions contained in the following Articles:

Art. 3.6 (Activation of Operating Accounts), Art. 4 (Obligations and Guarantees of the Supplier), Art. 5 (Termination – Disclaimer of Agreement), Art. 6 (Buyer Limitation of Liability and Absence of Warranties), Art. 7 (Industrial and Intellectual Property Rights), Art. 10 (Amendments to Conditions for the Supplier), Art. 12 (Applicable Legislation and Court of Law).



2. Regulations Governing Participation In A Request For Quotation And All Other Events Performed Through The Portal

REGULATIONS GOVERNING PARTICIPATION IN A REQUEST FOR QUOTATION AND ALL OTHER EVENTS PERFORMED THROUGH THE PURCHASE PORTAL OF LORO PIANA -

THE DOCUMENT IS NOT RELATED TO THE PURCHASE CONDITIONS/CONTRACT WITH LORO PIANA AND ITS CONTROLLED COMPANIES, BUT JUST FOR THE USE OF THIS PORTAL

PART I: GENERAL PRINCIPLES AND PROVISIONS

- 1. INTRODUCTION
- 1.1 The request for quotation is defined as the request for sending and the consequent issue, all by electronic means, of a binding financial quotation and/or a binding indication of the technical-pricing terms and conditions involving the exchange of goods and services (the Request for Quotation or the RFQ).
- 1.2 The Request for Quotation is between Buyer and one or more Suppliers, with each Party operating within the range of its business, professional or institutional activity and registered on the Portal, through the submitting of quotations (Quotations) in the Platform.
- 1.3 The Regulations define methods for the implementation of a Request for Quotation and all other events performed through Platform utilisation in addition to the obligations and the rules that Buyer and Suppliers ought to comply with throughout the duration of an Event. Further specific provisions relating to the implementation of each Event, binding for both Buyer and Suppliers, are highlighted in the Letter of Publication as well as in the Platform's dedicated information sections.
- 1.4 The general principles that govern the implementation of Events and participation therein are the equality of conditions for all participants, transparency, good faith, fairness, confidentiality of information traded and compliance with the Law.
- 1.5 For reasons of clarity, terms starting with a capital letter but not specifically defined in the Regulations, shall bear the meaning as given in "General terms and conditions for Supplier participation in events conducted through the Purchase Portal of Loro Piana" (General Conditions).
- 2. NOTIFICATIONS RELATING TO EVENTS
- 2.1 All actions and communications on the part of the Ruser and Suppliers at every stage of the Event (including the preliminaries, implementation, award and any possible suppliers at every stage of the Event (including the preliminaries, implementation, award and any possible suppliers

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I have read and accepted the contents of the document



3. Suppliers Code of conduct

Suppliers code of conduct (April 2018 version)

Loro Piana S.p.A. with registered offices in Corso Rolandi 10, Quarona (VC) – Italy and the controlled company Manifattura Loro Piana S.r.I., with registered offices in via Parini 52, Sillavengo (NO) – Itali, VAT 01467220032 (together "Loro Piana") belong to the LVMH Group.

The LVMH Group attaches great importance to ensuring that its Maisons and their partners share a set of common rules, practices and principles with respect to ethics, social responsibility and protection of the environment.

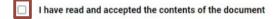
Consequently, the LVMH Group expects its Maisons to establish and promote exemplary relations with all their partners (suppliers, distributors, subcontractors, etc.) anchored in responsibility, fairness and integrity.

Each LVMH Group Maison therefore requires its suppliers to respect the ethical principles presented in this Supplier Code of Conduct and to ensure that their own suppliers and subcontractors do the same.

In the conduct of its activities, Loro Piana is committed to complying with all applicable laws, regulations and national and international conventions, as well as with best practices, in particular with regards to ethics, social responsibility and protection of the environment. Loro Piana expects its suppliers to apply the same respect for applicable laws and ethics principles as they do in the management of their own companies. Loro Piana requires strict compliance with these standards by all its suppliers, their workers, their production facilities, their subcontractors and their own suppliers.

When national legislation or other applicable regulations address the same issue as this Supplier Code of Conduct, the highest standards or most restrictive provisions shall apply. When this Supplier Code of Conduct is in contradiction with applicable law the applicable law shall apply

Download the document



The supplier hereby acknowledges and accepts that it is expressly excluded and prohibited any sales of loan claimed to Loro Piana SpA / Manifattura Loro Piana from factoring companies, banks or in general to any third party

☐ I accept the content

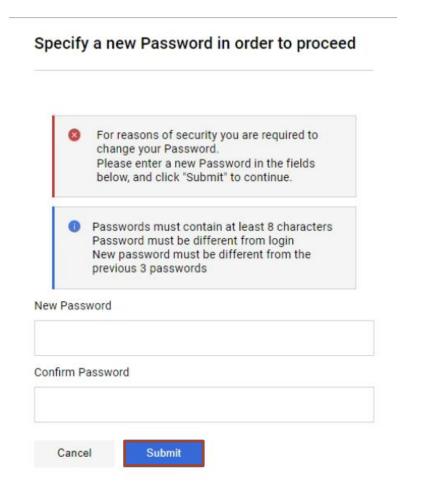


Once you have declared all documents acceptance, click the highlighted button (1)



On first login, you are prompted to change your password.

Enter the new password and click the highlighted button



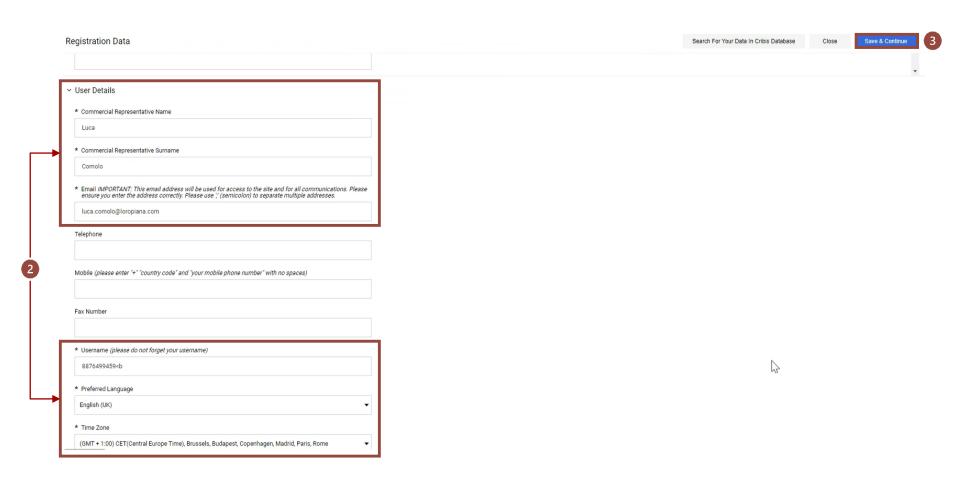


To start the registration process, fill in the mandatory fields (1) of the Registration Data section

next



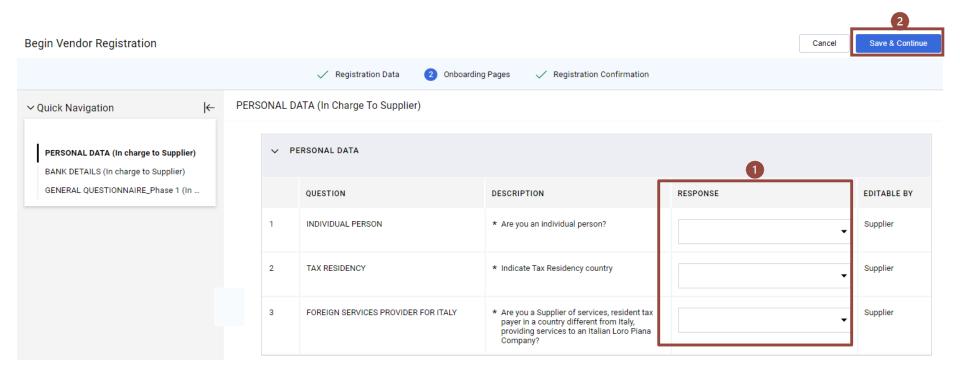




Enter the data in the mandatory fields (2) and click on the highlighted button (3)



To continue the registration process, complete the mandatory fields (1) of the **Personal data** of Onboarding pages section.

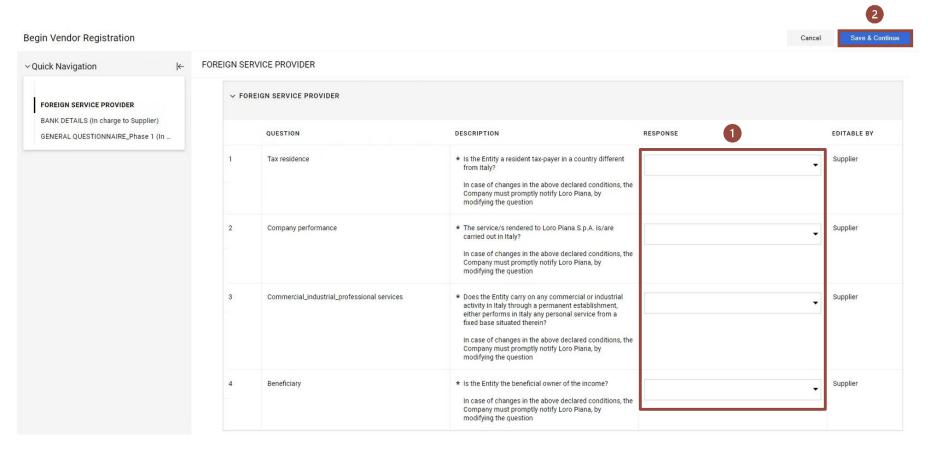


Then, click on the highlighted button (2)

next



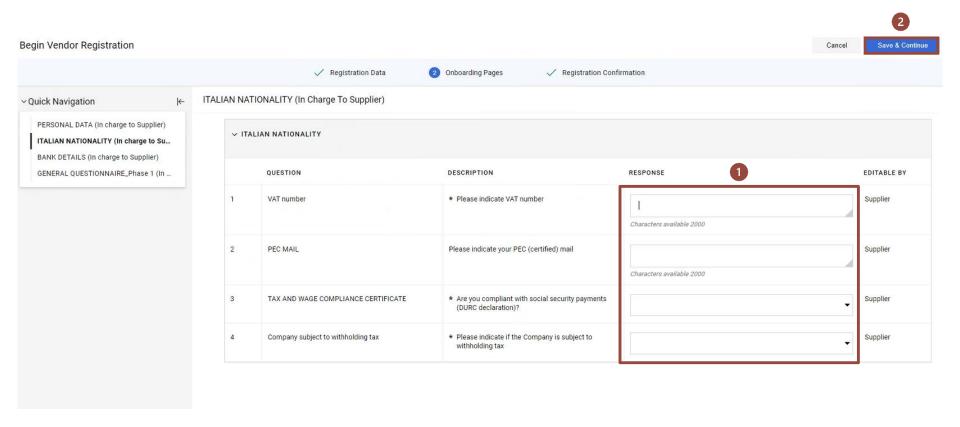
If you affirmatively answer to the question "Are you a Supplier of services, resident tax payer in a country different from Italy, providing services to an Italian Loro Piana Company?", complete the following mandatory fields (1):



Then, click the highlighted button (2)



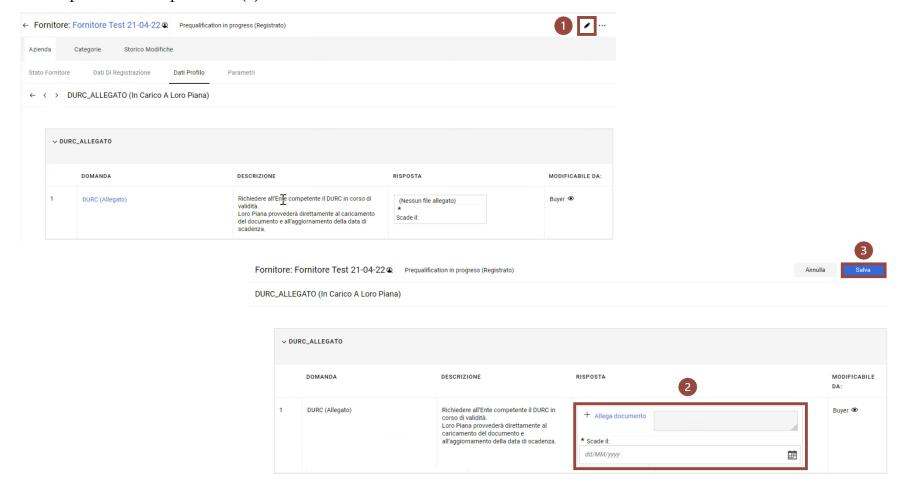
If you answer "Italy" when asked "Indicate Tax Residency country", complete the following mandatory fields (1):



Then, click the highlighted button (2)



If you affirmatively answer to the question "Do you have the DURC?", you just need to request the competent institution to issue the document (1) and Loro Piana will directly upload the attachment and update the expiration (2)

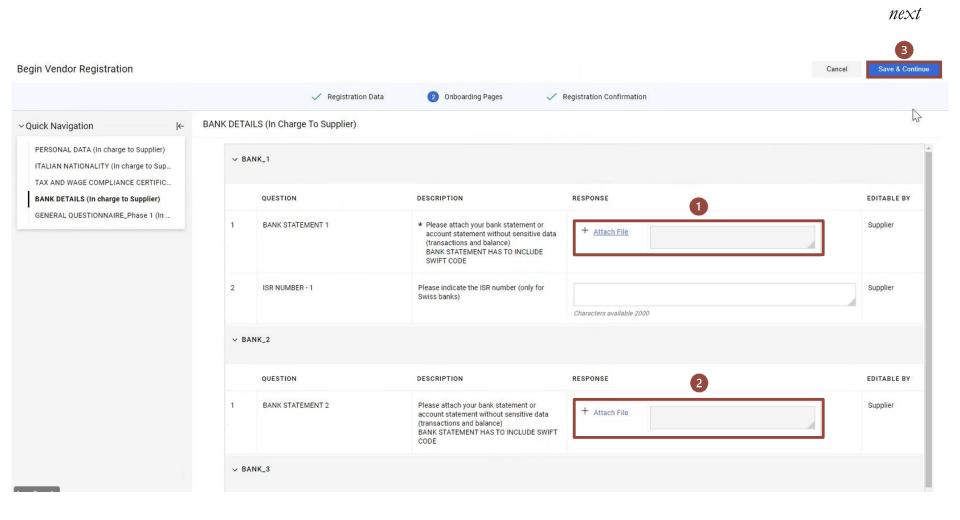


Then, click the highlighted button (3)



In **Bank details** section, attach your bank statement or a copy of an account statement containing bank details, without any sensitive data (1 and 2).

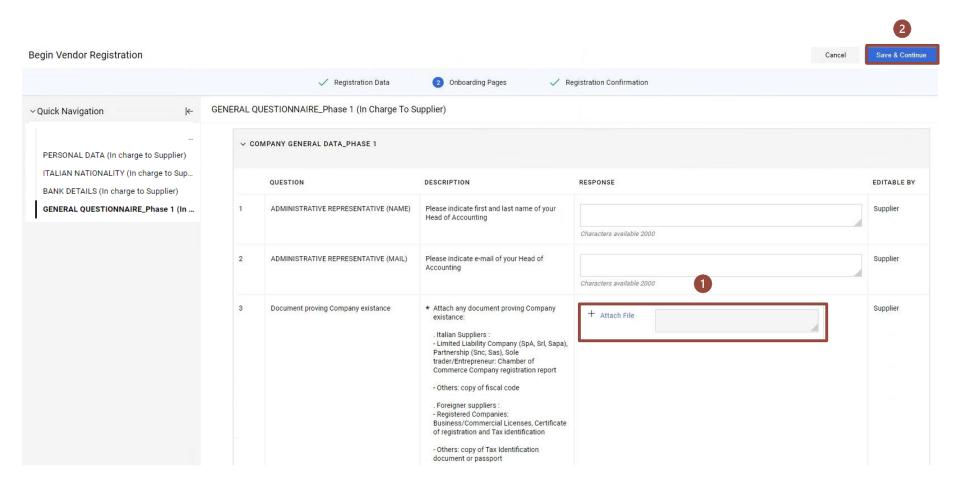
Then, click the highlighted button (3)





In the General Questionnaire-phase 1 section, to prove the existence of the Company, attach the document required (1), based on nationality and legal status.

Then, click the highlighted button (2)





Registration Confirmation					
✓ Registration Data ✓ Onboarding Pages 3 Registration Confirmation					
The Registration Process is complete. Your account has been activated. Log in with your Username and Password to access the platform.					
Registration Summary					
		COMPLETION STATUS (MANDATORY QUESTIONS FOR REGISTRATION)			
Registration Data					
PERSONAL DATA (In charge to Supplier)					
ITALIAN NATIONALITY (In charge to Supplier)					
BANK DETAILS (In charge to Supplier)					
GENERAL QUESTIONNAIRE_Phase 1 (In charge to Supplier)					

Your **registration process** has been successfully completed.







If the information provided is incomplete, you will receive an e-mail with the request for modification and the link to direct access the form to be modified



Login to the Loro Piana Supplier Portal and modify the data







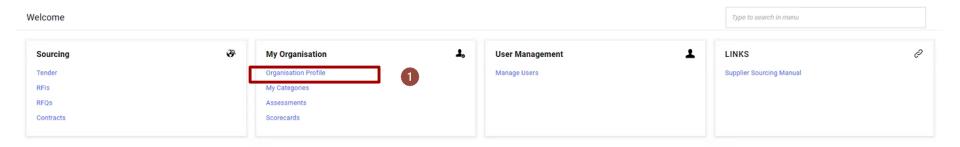
Once registered, you will receive an e-mail requiring to complete additional data in order to be qualified. The e-mail encloses the link for direct access to the new questionnaires.



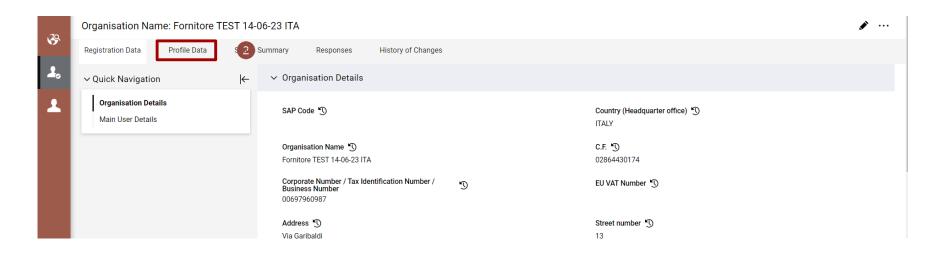
Login to the Loro Piana Supplier Portal and complete the new questionnaires



From Home page, click on **Organization profile** (1)



and select **Profile data** (2)



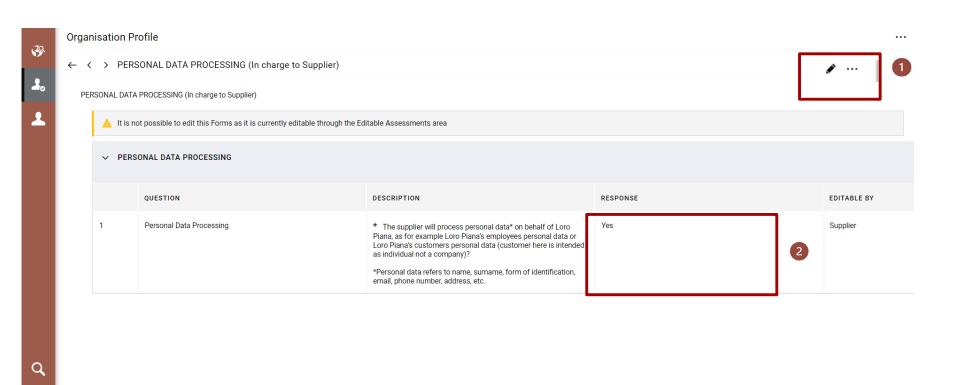


and access every Form to complete the information, by directly clicking on it (1)

	Showing Result 1 - 9 of 9 Show: 25 ▼						
			PHASE	TITLE	COMPLETION	DOCUMENT EXPIRY DATE (FIRST TO EXPIRE)	LAST MODIFIED DATE
	2	>	Onboarding	PERSONAL DATA (In charge to Supplier)	②		21/06/2023 15:14
	3	>	Onboarding	INDIVIDUAL PERSON DETAILS (REGISTRATION OWNER (In charge to Supplier)	•		21/06/2023 16:20
	4	>	Onboarding	ITALIAN NATIONALITY (In charge to Supplier)	•		21/06/2023 16:32
	5	>	Onboarding	BANK DETAILS (In charge to Supplier)	•		21/06/2023 15:16
	6	>	Onboarding	GENERAL QUESTIONNAIRE_Phase 1 (In charge to Supplier)	•	31/12/2099	21/06/2023 15:17
	7	>	Additional	PERSONAL DATA PROCESSING (In charge to Supplier)	8		21/06/2023 17:27
	8	>	Additional	PERSONAL DATA CHECKLIST (In charge to Supplier)	8 1		28/06/2023 15:42
\	9	>	Additional	GENERAL QUESTIONNAIRE_Phase 2 (In charge to Supplier)	&		28/06/2023 15:45



Start with **Personal data processing** Form, click on **«Modify»** (1) and complete the requested information and **save**.





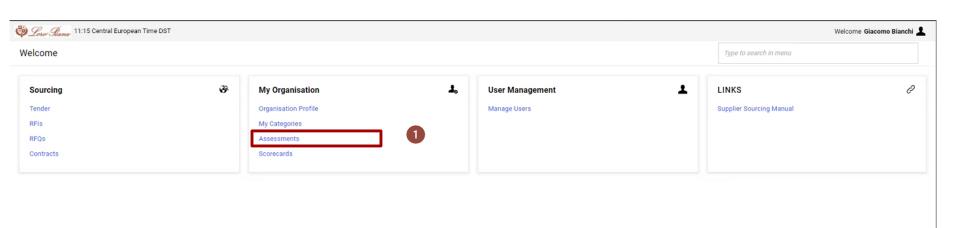
Repeat the procedure for the other Forms (Personal data checklist and General Questionnaire_phase

2) and, once all the mandatory fields have been completed, the green check will appear (1).

€	Showing Result 1 - 9 of 9 Show: 25 ▼						
♣			PHASE	TITLE	COMPLETION	DOCUMENT EXPIRY DATE (FIRST TO EXPIRE)	LAST MODIFIED DATE
	2	>	Onboarding	PERSONAL DATA (In charge to Supplier)	•		21/06/2023 15:14
	3	>	Onboarding	INDIVIDUAL PERSON DETAILS (REGISTRATION OWNER (In charge to Supplier)	•		21/06/2023 16:20
	4	>	Onboarding	ITALIAN NATIONALITY (In charge to Supplier)	•		21/06/2023 16:32
	5	>	Onboarding	BANK DETAILS (In charge to Supplier)	•		21/06/2023 15:16
	6	>	Onboarding	GENERAL QUESTIONNAIRE_Phase 1 (In charge to Supplier)	Ø	31/12/2099	21/06/2023 15:17
	7	>	Additional	PERSONAL DATA PROCESSING (In charge to Supplier)	•		21/06/2023 17:27
	8	>	Additional	PERSONAL DATA CHECKLIST (In charge to Supplier)	•	0	28/06/2023 15:42
Q →	9	>	Additional	GENERAL QUESTIONNAIRE_Phase 2 (In charge to Supplier)	Ø		28/06/2023 15:45

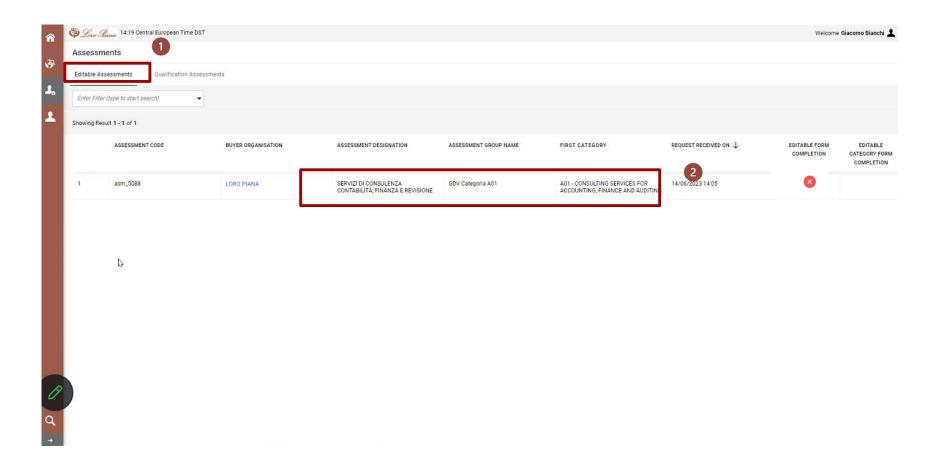


Then go back to Home page and in the session My Organization, click on Assessments (1)



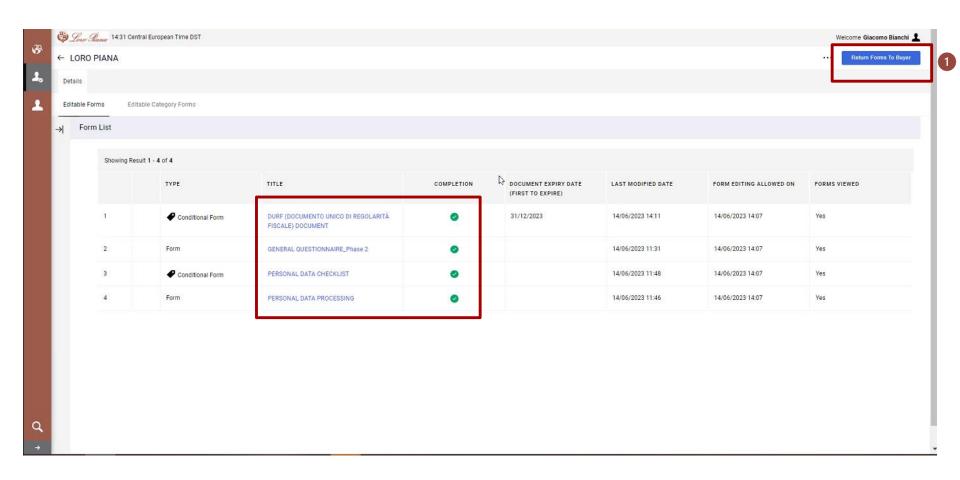


Select Editable assessment (1) and enter in the Category clicking on it:





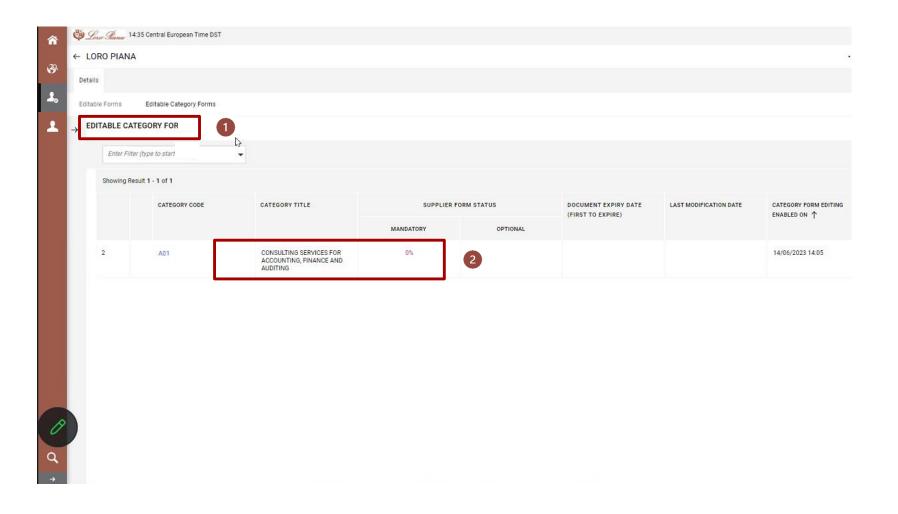
Then submit the information with a click "Return Forms to Buyer" (1)





If further information is required relating to the Business area assigned to you, the System will redirect you to the **Editable Category forms.**

Click on the Category (2) to complete the information

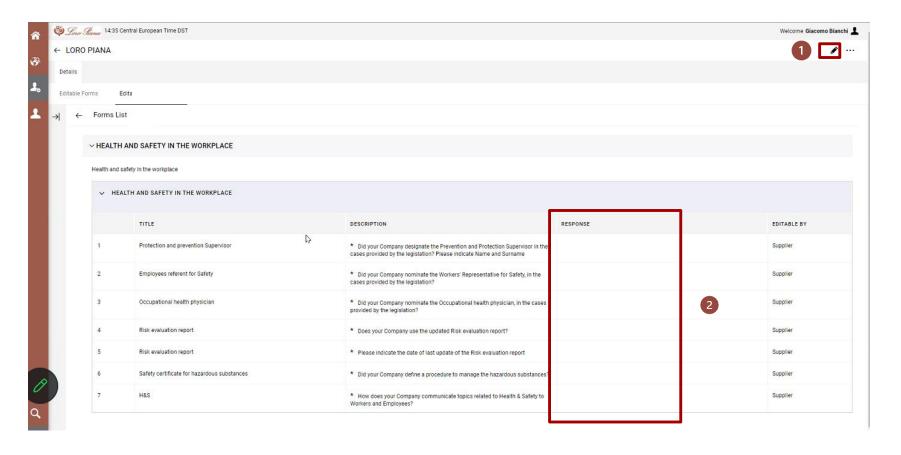




Click on «**Modify**» icon (1)

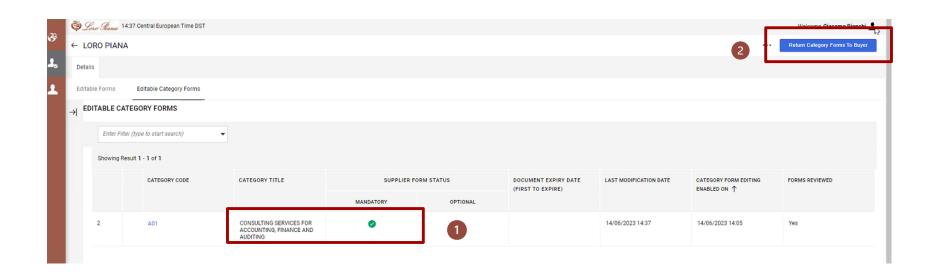
Enter the required information by filling in all the mandatory fields (2).

Click on «save»

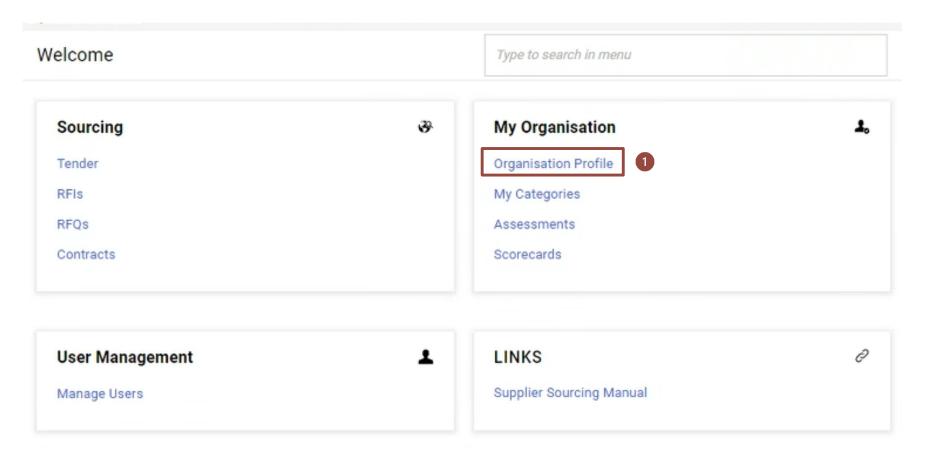




Save and a green check will appear (1)
Then submit the information with a click "Return Forms to Buyer" (2)



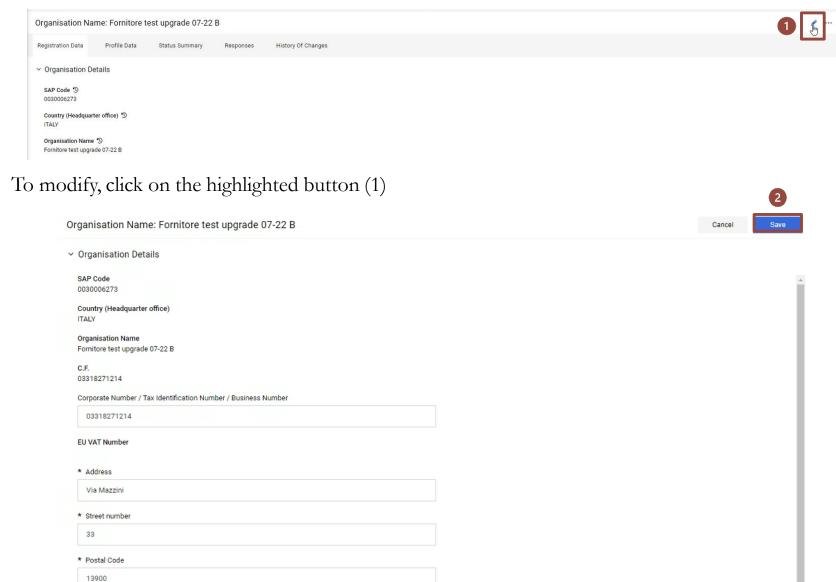




To modify any information, login to the Portal.

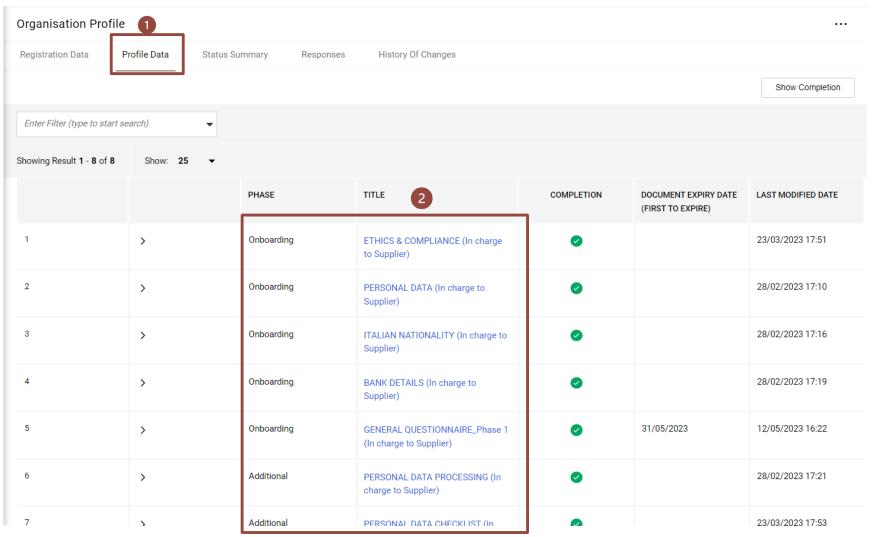
In My Organisation section, click on the highlighted button (1)





Change the information and press on the highlighted button (2)

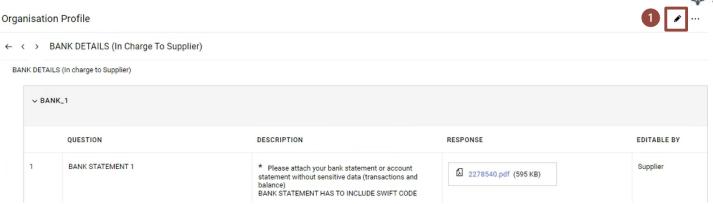




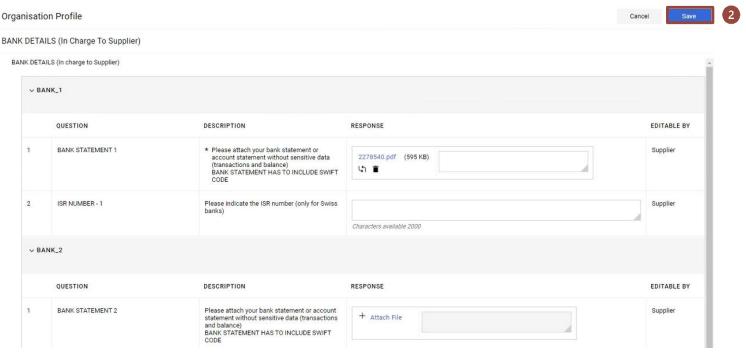
To change the information in the **Profile Data** area, click on the specific section (1).

Select and click on the form you want to edit (2)





To modify the data of the selected form (e.g. Bank Details), click on the highlighted button (1)



Correct the data and click on the highlighted button (2)





If you have forgotten your password, you can autonomously set a new one.

Access the Portal, click on Private Area and on Forgot password?

Follow the guided steps